



Payments Optimization Manager

Based in sunny San Diego, the XYO Network is the world's first Proof of Location blockchain project. The company behind XYO Network is XY Findables, which was started in 2012 and has produced over 1 million Bluetooth and GPS hardware devices, which help customers find and keep track of their prized possessions, like their keys, purse and other things.

The lessons we've learned building a successful consumer IoT business has prepped us for the most exciting and ambitious chapter of our company's life: the XY Oracle Network ("XYO Network" or "XYO"). The world's first decentralized location oracle.

Check us out on CNBC, too! (<https://youtu.be/Boiai8tWnhM>)

Please visit <https://www.xyo.network> to learn more.

Are you passionate about technology and its implications for our future? Do you love sharing knowledge, growing your skills, and working with great people? The XYO Network team is growing, and we are looking for extraordinary talent who enjoys building as much as we do. So if you are self-directed, enjoy autonomy in your work, and you are an excellent participant in a team, come join XYO Network today!

Responsibilities:

In this role you will be responsible for optimizing our payment processing environment across a variety of sales funnels. This entails:

- Managing relationships with merchant services (PayPal, Stripe, BlueSnap, Shopify, etc.)
- Load balancing different payment processors to ensure highest possible payment success rate
- Addressing any payment failure issues and working across finance and customer service to deal with disputes, chargebacks, and fraud

Qualifications:

- Bachelor's Degree or equivalent experience
- 3+ years of experience in Accounting, Sales Operations, Chargeback dispute, Customer Service Support, or a related field
- Experience with a variety of merchant services and load balancing of payment processors
- Experience analyzing chargeback transactions and researching and investigating chargeback errors to proactively mitigate future disputes
- Well versed with a variety of sales funnels (ClickFunnels a plus)
- Strong analytical, problem-solving and organization skills
- Excellent verbal, written and interpersonal communication skills

- Able to work both independently and collaborate as part of a team
- Able to work on multiple projects with accuracy and efficiency, while keeping to deadlines

Preferred Skills:

- Experience with custom payment processing systems
- Internationalization experience

Extras

- Work with a ruggedly handsome group of blockchain nerds
- Plus, benefits and stuff
- Like, free Coke Zero

We are an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.

If the above looks good to you, please apply directly to careers@xyo.network.